



# 2022 ANNUAL REPORT



**DON'T MISS OUR  
ANNUAL REPORT  
VIDEO. SCAN THIS  
CODE WITH YOUR  
SMART PHONE.**



Dear Friends,

While Sand County Foundation's mission is all about environmental improvement, the centerpiece of our efforts is people.

It's the farmers, ranchers, forestland managers, and other landowners who work in partnership with our talented staff conducting on-the-ground conservation research.

It's the recipients of the Leopold Conservation Award, who inspire other land managers to embrace conservation opportunities on their own landscapes.

It's people like you who invested in our work over the past year. You made it possible for us to significantly expand capacity to tackle environmental challenges across the country, with impressive results.

Please take a moment to enjoy our annual report video by scanning the code on the front cover of this short publication with your smart phone camera, or visit [sandcountyfoundation.org/annualreport](https://sandcountyfoundation.org/annualreport).

With sincere thanks,

Kevin McAleese

Sand County Foundation President & CEO





# THANK YOU TO OUR DONORS, PARTNERS, AND OTHER SUPPORTERS

Few nonprofit organizations are doing this type of work in the U.S. Your investment in the work of Sand County Foundation is an important and impactful way to make needed environmental improvements. We're grateful for your support.

Alexander Family Fund, a Donor  
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Conservation District

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Colorado Cattlemen's  
Agricultural Land Trust

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of Agriculture

Colorado Parks & Wildlife

Compeer Financial

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Cornell Cooperative Extension

Coronado Soil & Water  
Conservation District

Culver's

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Delta Waterfowl

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Ducks Unlimited, South Dakota

Ducks Unlimited, Montana

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East Otter Tail Soil & Water  
Conservation District

Ecosystem Investment Partners

EDP Renewables

Lindberg Ekola

Emmons County Soil  
Conservation District

Emmons Family



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Environmental Defense Fund  
Environmental Incentives  
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Farm Credit  
The Farm Credit Council  
Farm Credit East  
Farm Credit Associations  
of Kansas  
Farm Credit Illinois  
Farm Credit Mid-America  
Farm Credit of New Mexico  
Farm Credit of Southern Colorado  
Farm Credit Services of America  
Farmers National Company  
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FCS Financial  
Field to Market  
First Dakota National Bank  
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Conservation District  
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Green Lake Sanitary District  
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Iowa Corn Growers Association  
Iowa Soybean Association  
Iowa State University  
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Kansas Association of  
Conservation Districts  
Kansas Department of  
Wildlife & Parks  
Kansas Dept. of Agriculture,  
Division of Conservation  
Kansas Forest Service  
Karner Blue  
Kurt & Wayne Kaup  
Mike Keiser  
KEM Electric  
Kentucky Agricultural Council  
Kentucky Association of  
Conservation Districts  
Kentucky Cattlemen's Association  
Kentucky Corn  
Growers Association  
Kentucky Department  
of Agriculture  
Kentucky Department of Fish  
& Wildlife Resources  
Kentucky Farm Bureau Federation  
Kentucky Pork Producers  
Kentucky Tree Farm Committee  
Kentucky Woodland  
Owners Foundation  
Jeffrey S. & Pamela Kochel  
Jim & Karen Kopriva  
Kentucky Soybean Promotion  
Board & Soybean Association

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Myrna & David K. Langford  
Doug Lashley  
Leopold Landscape Alliance  
Ruth Linnemann  
B. Murray Lloyd  
Maryland Association of Soil  
Conservation Districts  
Maryland Department  
of Agriculture  
Maryland Farm Bureau  
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McDonald's USA  
Mike Mc Nerney  
MFA, Inc  
Michigan Municipal League  
Millborn Seeds, Inc.  
Milwaukee Metropolitan  
Sewerage District  
Minority Landowner Magazine  
Missouri Association of Soil &  
Water Conservation Districts  
Missouri Corn  
Merchandising Council  
Missouri Department  
of Conservation  
Missouri Farmers Care Foundation  
Missouri Fertilizer Control Board



Missouri Soil & Water Conservation Districts  
 Missouri Soybean Association  
 Missouri Soybean Merchandising Council  
 Monarch Joint Venture  
 Montana Department of Natural Resources & Conservation  
 Montana Farm Bureau Federation  
 Montana Rangeland Resources Committee  
 Mark & Dina Moore  
 Mor-Gran-Sou Electric Cooperative  
 Todd & Debra Mortenson  
 Montana Chapter, Soil & Water Conservation Society  
 Montana Grazing Lands Conservation Initiative  
 Terry Mulcahy  
 Lana Mulder  
 National Association of Conservation Districts  
 National Association of Conservation Districts  
 National Fish & Wildlife Foundation  
 National Wildlife Federation  
 Nebraska Department of Agriculture

Nebraska Game & Parks  
 Nebraska Land Trust  
 New England Forestry Foundation  
 New Mexico Association of Conservation Districts  
 New Mexico Coalition to Enhance Working Lands  
 New York State Department of Agriculture & Markets  
 Network for Good  
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 Chad Njos  
 Noble Research Institute  
 North Central SARE  
 North Dakota Association of Soil Conservation Districts  
 North Dakota Chapter of the Wildlife Society  
 North Dakota Department of Environmental Quality  
 North Dakota Game & Fish Department  
 North Dakota Grazing Lands Coalition  
 North Dakota Natural Resources Trust  
 North Dakota Partners for Fish & Wildlife

North Dakota Stockmen's Association  
 Northwest Farm Credit Services  
 Nutrien  
 New York State Agribusiness Association  
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 Odin Christensen & Phyllis Lucas  
 Oklahoma Association of Conservation Districts  
 Oklahoma Conservation Commission  
 Oklahoma Farm Bureau Foundation for Agriculture  
 Oklahoma State University  
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 Leta & Ed Olson  
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 Nicola Peill-Moelter, Ph.D.  
 Pennsylvania Association of Conservation Districts  
 Pennsylvania Department of Agriculture  
 Pennsylvania Farm Bureau  
 Perkins Coie LLP  
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 Michael Alan Peterson  
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Rolf & Carolyn Peterson  
 Pheasants Forever North Dakota  
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 Practical Farmers of Iowa  
 Premier Farm Credit  
 Producers Livestock Marketing Association  
 Professional Alliance  
 Quivira Coalition  
 Shaun Rai  
 Rainwater Basin Joint Venture  
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 Sandhills Task Force  
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 Lynn Scarlett





Chris Schellpfeffer  
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 ShoreRivers  
 Sibanye Stillwater  
 Dale Sievert  
 Simply Snackin  
 Alice Sittler  
 Slope Electric  
 Soil Regen  
 South Dakota Agricultural  
 Land Trust  
 South Dakota Association of  
 Conservation Districts  
 South Dakota  
 Cattlemen's Association  
 South Dakota Department of  
 Agriculture & Natural Resources  
 South Dakota Department of  
 Game, Fish & Parks  
 South Dakota Farm  
 Bureau Federation  
 South Dakota Grasslands Coalition  
 South Dakota Soil Health  
 Coalition  
 South Dakota  
 Soybean Association  
 South Dakota State  
 University Foundation  
 Southern Driftless Grasslands

Spring Point Partners LLC  
 Jim & Jo Stanko  
 Emily Stanley  
 Starion Bank  
 State of Indiana  
 Peter Stent  
 Chris Stephens  
 Rob & Mary Stroud  
 Sustainable Agriculture Research  
 & Education (SARE)  
 Sustainable Conservation  
 Syngenta Crop Protection, LLC  
 Table Rock Farm  
 Tall Pines Conservancy  
 Richard Taylor & Suzie Paris  
 TC Energy  
 Stanley Temple  
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 The Dixon Water Foundation  
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 The Funders Network  
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The Nature Conservancy Indiana  
 The Nature Conservancy Colorado  
 The Nature Conservancy  
 MD/DC Chapter  
 The Nature Conservancy Missouri  
 The Nature Conservancy  
 North Dakota  
 The Nature Conservancy  
 Pennsylvania  
 The Nature Conservancy  
 South Dakota  
 The Nature Conservancy Utah  
 The Nature Conservancy  
 Wisconsin  
 The Pew Trust  
 The Wilderness Society  
 The William & Flora  
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 Marcus Trapp  
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 Tri-State Generation &  
 Transmission Association  
 US Environmental  
 Protection Agency  
 University of Kentucky College of  
 Agriculture, Food & Environment  
 Urban Institute

US Fish & Wildlife Service  
 USDA-NRCS  
 USDA NRCS - Colorado  
 USDA NRCS - Iowa  
 USDA NRCS - Kansas  
 USDA NRCS - Kentucky  
 USDA NRCS - Missouri  
 USDA NRCS - Nebraska  
 USDA NRCS - New Mexico  
 USDA NRCS - New York  
 USDA NRCS - North Dakota  
 USDA NRCS - Oklahoma  
 USDA NRCS - Pennsylvania  
 USDA NRCS - South Dakota  
 USDA NRCS - Wisconsin  
 Utah Association of  
 Conservation Districts  
 Utah Cattlemen's Association  
 Utah Department of  
 Agriculture & Food  
 Utah Farm Bureau Federation  
 Utah Wool Growers Association  
 Nita Vail  
 Valley Stewardship Network  
 Victor Ranch  
 Virginia Health Catalyst  
 Wagner Land & Livestock



# CREATE A LEGACY

by including Sand County  
Foundation in your will or  
beneficiary designations.  
Learn more about ways to give at  
[sandcountyfoundation.org/donate](http://sandcountyfoundation.org/donate)



Walton Family Foundation  
Ed Warner & Jackie Erickson  
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Western AgCredit  
Bill White  
Wildlands Woodlands Farmlands  
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Wisconsin Corn  
Growers Association  
Wisconsin Corn Promotion Board  
Wisconsin Department  
of Agriculture Trade &  
Consumer Protection  
Wisconsin Farm  
Bureau Federation  
Wisconsin Land + Water  
Wisconsin Potato & Vegetable  
Growers Association  
Wisconsin Soybean Association  
Wisconsin Soybean  
Marketing Board  
World Wildlife Fund -  
Northern Great Plains Program  
Yale School of the Environment  
Tom Zale



Sand County Foundation is a Gold Level Candid participant. This means we are committed to demonstrating transparency and accountability to our donors. View Sand County Foundation's profile on Candid's website to find details about our financials, program activities and impact.

## FINANCIAL RESPONSIBILITY

### Assets

| ASSETS                    |                     |
|---------------------------|---------------------|
| Cash                      | \$2,876,024         |
| Accounts Receivable       | \$108,337           |
| Promises to Give          | \$3,074,977         |
| Prepaid Expenses          | \$29,724            |
| Long-term investments     | \$10,175,029        |
| Property & Equipment, Net | \$1,428             |
| Operating Lease           | \$453,427           |
| <b>TOTAL ASSETS</b>       | <b>\$16,718,946</b> |

### Liabilities and Net Assets

| LIABILITIES              |                    |
|--------------------------|--------------------|
| Accounts Payable         | \$111,505          |
| Grants Payable           | \$325,000          |
| Accrued Vacation & Wages | \$252,958          |
| Operating Lease          | \$464,271          |
| <b>TOTAL LIABILITIES</b> | <b>\$1,153,734</b> |

| NET ASSETS                 |             |
|----------------------------|-------------|
| Without donor restrictions | \$5,780,190 |
| With donor restrictions    | \$9,785,022 |

|   |                     |
|---|---------------------|
| <b>TOTAL NET ASSETS</b>                 | <b>\$15,565,212</b> |
| <b>TOTAL LIABILITIES AND NET ASSETS</b> | <b>\$16,718,946</b> |
| As of December 31, 2022                 |                     |

Sand County Foundation has always been committed to full financial transparency. The Foundation is classified as a 501(c)(3) Public Charity under IRS code. The report of an independent auditor, 2022 audited financial statements and 2022 tax return will be available at [sandcountyfoundation.org/annualreport](http://sandcountyfoundation.org/annualreport).

Sand County Foundation has an operating budget of approximately \$11.4 million, and our board-designated investments are valued at approximately \$10.2 million. Within our net assets are various funds we use to support operating costs, invest in high-impact conservation partnerships, and expand outreach.

# MEET OUR GROWING STAFF

AT [SANDCOUNTYFOUNDATION.ORG/STAFF](https://sandcountyfoundation.org/staff)



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